



The Corrections Innovation Leader

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Industry Veteran Joins GTL as Executive Vice President of National Sales Team
Respected market leader further strengthens executive staff entering 2017

FOR IMMEDIATE RELEASE

Reston, Virginia – January 16, 2017 – [GTL](#), an innovation leader in correctional technology and payment services solutions for government, today announced that Jonathan (Jon) B. Walker was recently brought on board to serve as Executive Vice President of Sales. In this role, Jon Walker will be integral in furthering and developing an aggressively growing portfolio of all regional and national sales accounts. Mr. Walker brings a wealth of industry experience with over 25 years of sales management and marketing expertise including over 20 years in the public procurement sector. Most recently, he served for seven years as Executive Vice President and Chief Development Officer at [Corizon Health, Inc.](#), a correctional healthcare company. Prior to that Mr. Walker served as Vice President of Business Development, State Corrections at [Aramark Correctional Services](#), and Vice President of Business Development at Prison Health Services.

“As we continue GTL’s organizational evolution in 2017 with a focus on transforming our culture and organization, we are excited to have Jon leading our Sales team as Executive Vice President,” said Brian Oliver, CEO at GTL. “Jon has extensive experience in sales planning, revenue productivity, sales training, new market development, and leadership – all qualities that will only strengthen GTL as an industry thought leader and trusted consultative partner.”

“Throughout the years, I have had the opportunity to meet and network with many great members of the GTL team,” stated Mr. Walker. “I am extremely excited to be part of this company’s executive staff and about the opportunities of learning from some of the best and brightest in our industry. GTL has a strong team environment, and I look forward to learning from my peers as we work together toward accomplishing goals and exceeding our clients’ expectations.”

“I have gotten to know Jon over the years as our paths have crossed many times,” said Jeff Haidinger, President and COO at GTL. “I am personally aware of the level of respect Jon carries with our customers in the corrections market and couldn’t be more pleased to have him on board. Jon’s wealth of experience and industry knowledge has already made him a key addition to the GTL Sales team and family.”

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About GTL

GTL leads the fields of correctional technology and government payment services with visionary solutions and customized products that integrate seamlessly to deliver security, financial value, and ease of operation for our customers. As a trusted industry leader, GTL provides service to 85% of inmates nationwide, including service to 30 state departments of corrections, the District of Columbia, Puerto Rico, the Federal Bureau of Prisons, and 73 of the 100 largest city/county facilities, including 39 of the top 50. GTL is headquartered in Reston, Virginia, and maintains several regional offices across the country. To learn more about GTL, please visit www.gtl.net or our social media sites on [Facebook](#), [Twitter](#), and [LinkedIn](#).

About ConnectNetwork

GTL's ConnectNetwork is the one-stop resource for friends and family members to connect with their incarcerated loved ones. Friends and family can deposit money into an inmate's accounts, schedule and conduct video visits, and send messages. To learn more about ConnectNetwork, please visit www.connectnetwork.com. You can also view us on [Facebook](#) and [Twitter](#).