



The Corrections Innovation Leader

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GTL Acquires Telmate, a Leading Provider of Secure Corrections Solutions and Community Corrections and Probation, Parole Applications

FOR IMMEDIATE RELEASE

Reston, Virginia – August 1, 2017 – [GTL](#), an innovation leader in correctional technology, education solutions that assist in rehabilitating inmates, and payment services solutions for government, today announced the acquisition of Telmate, a leading provider of secure corrections and community corrections solutions including inmate telephone service, tablets, visitation, messaging, education and entertainment content, corrections applications, investigative tools, and GPS monitoring.

Telmate was founded in 1998 and began as an inmate technology specialist under the name Pinnacle Public Services. Telmate’s mission is to create secure technology that empowers inmates to break the cycle of recidivism while providing facilities with uncompromising reliability, cutting-edge technology, and world-class security systems, supported by prompt customer service and repair.

Prior to the acquisition, Telmate had partnered with TouchPay Holdings (a GTL company) to begin offering its customers access to TouchPay’s payment solutions, including trust services. Telmate customers will continue to have access to these solutions following the acquisition, allowing Telmate to maintain the highest standards of service and compliance.

“GTL is excited and proud to enhance its correctional offerings through the acquisition of Telmate. This acquisition is a real success story for both companies and their customers, and we are eager to see the new innovations that will result from bringing Telmate’s experienced and innovative staff into the GTL fold,” said Brian Oliver, CEO of GTL.

The acquisition of Telmate increases the depth and breadth of GTL’s wide-ranging solutions, adding products and services for community corrections, probation, and parole agencies.

Telmate President Kevin O’Neil added that Telmate was founded as a tech service company with a long-standing reputation based on commitment to service. “We’ll offer the same great service we always have and look forward to spreading our philosophy of ‘service-first’ with the combined infrastructure.”

“The services offered by Telmate will blend perfectly with those already provided by GTL and allow us to better assist in areas where there were gaps, such as community corrections,” added Mr. Oliver. “This acquisition not only allows us to enhance our range of solutions for keeping correctional facilities secure and operating efficiently, but bringing the two companies together enables us to deliver the best communications services for keeping inmates in touch with their friends and family members.”

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About GTL

GTL leads the fields of correctional technology, education, and government payment services with visionary solutions and customized products that integrate seamlessly to deliver security, financial value,

and ease of operation for its customers and aid in rehabilitation and the reduction of recidivism rates of inmates. As a trusted industry leader, GTL provides services to 32 state departments of corrections, the District of Columbia, Puerto Rico, the Federal Bureau of Prisons, and 79 of the 100 largest city/county facilities, including 40 of the top 50, which comprise 1.8 million inmates nationwide. To learn more about GTL, please visit www.gtl.net or social media sites on [Facebook](#), [Twitter](#), [LinkedIn](#), and [YouTube](#).

About Telmate

As of 2017, Telmate has deployed service to over 300 correctional facilities in North America, spanning nearly all U.S. states and Canadian provinces. The company provides services to all types of facilities, from holding cells, city jails, and county correctional facilities to Oregon Department of Corrections, and U.S. Immigration and Customs Enforcement. In fact, Telmate's largest customer houses over 18,000 inmates, proving that their technology and infrastructure have the ability to scale. Telmate serves over 100,000 inmates daily.